

Quotations and Cost Estimates

The QMRP™ Quotations/Cost Estimates module is used to estimate manufacturing costs for new products and to calculate quotations for customers. In preparing a quotation, standard data from QMRP master files can be combined with new product information. Cost parameters can be varied to create any number of "what-if" scenarios. Several user-defined fields are included for calculating additional costs. Profit, commission, and discounts for several different production quantities may also be entered.

The quotation transfer program moves quotation data into the live QMRP database, creating inventory records, product structures, and routings for new products. The transfer process generates a cost roll-up, posting calculated standard costs to the new inventory items.

Highlights:

- \$ Fixed costs per item can be included in the quotation.
- \$ Unlimited quote quantities can be processed simultaneously.
- \$ Existing bills of material and quoted product structures can be merged to generate new structures for a quotation.
- \$ Quotations can be comprised of up to 99 levels of bills of material.
- \$ An existing structure can be exploded to include all of its components at all levels in a single level of a quoted bill.
- \$ Both modular and standard bill structures can be quoted.
- \$ Comments can be added at all phases of quotation development.
- \$ Routings from existing items or quotations can be merged, and new routings can be generated.
- \$ Quotations, including all cost detail (for in-house reference) or in summary form (for customers), can be printed.
- \$ Quotation inquiries and reports by item or customer are available.
- \$ Completed and accepted quotations may be transferred directly to sales order lines.
- \$ Cost estimations are useful for engineering "what-if" design cost analysis and prototype development.



For information on how QANTEL Products can benefit your business, contact Qantel Technologies, Inc. or your local QANTEL Product Dealer.

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